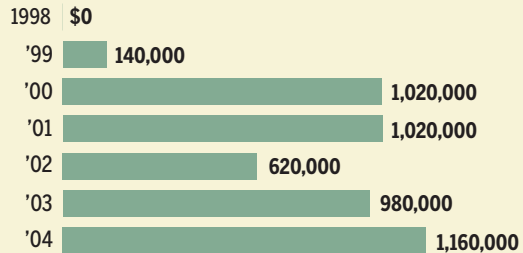


How Wal-Mart's Spending on Lobbying, Politics Stacks Up

Wal-Mart's Washington presence has grown, but the company's spending to lobby at the federal level is still below that of the country's remaining top 10 companies, many of whom face greater regulatory scrutiny. Wal-Mart spends far more on lobbying than any other retailer.

Wal-Mart's lobbying expenditures



SOURCE: Senate Office of Public Records

Lobbying by largest U.S. companies

Ranked by revenue, 2004

Wal-Mart	\$1.2 million
Exxon Mobil	7.7 million
General Motors	8.5 million
Ford Motor	7.2 million
General Electric	17.2 million
Chevron Texaco	5.2 million
ConocoPhillips	2.7 million
Citigroup	7.2 million
AIG	8.1 million
IBM	6.5 million

Lobbying by largest U.S. retailers

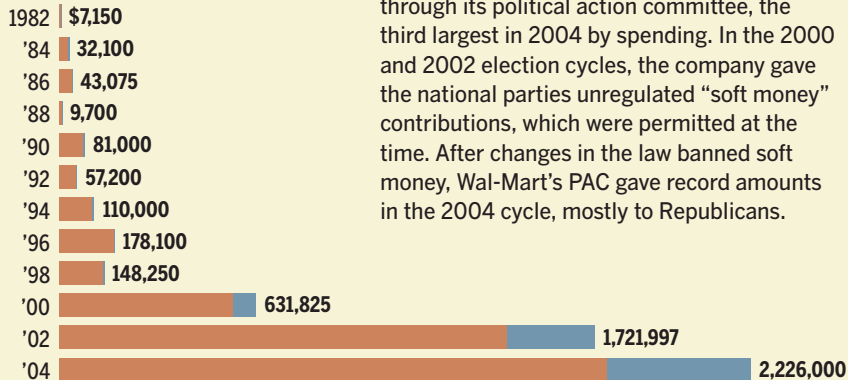
Ranked by revenue, 2004

Wal-Mart	\$1.2 million
Target	200,000
Sears Roebuck	700,000
J.C. Penney	82,000
Kmart	110,000
Federated Department Stores	None
Kohl's	None
Dillard's	77,000
Dollar General	None
Nordstrom	None

SOURCES: Senate Office of Public Records, Center for Public Integrity, Fortune Magazine 500

Wal-Mart's political contributions

■ Republicans ■ Democrats



SOURCE: Political MoneyLine

Wal-Mart makes political contributions to federal candidates and the national parties through its political action committee, the third largest in 2004 by spending. In the 2000 and 2002 election cycles, the company gave the national parties unregulated “soft money” contributions, which were permitted at the time. After changes in the law banned soft money, Wal-Mart’s PAC gave record amounts in the 2004 cycle, mostly to Republicans.